

Advanced Pay Per Click (PPC) Certification Training

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Table of **Contents:**

- > Program Overview
- > Program Features
- > Delivery Mode
- > Prerequisites
- > Target Audience

- > Key Learning Outcomes
- > Certification Details and Criteria
- > Course Curriculum
- > About Us

Program Overview:

The Advanced PPC Course will transform you into an industry-ready paid marketing professional. Featuring a clear learning path designed by industry experts, this PPC certification course will fast-track your digital marketing career with hands-on experience in managing paid marketing initiatives.

Program Features:

- > 10+ hours of high-quality self-learning content
- > 24 hours of instructor-led classes
- > Lifetime access to self-paced learning
- > Industry-recognized course completion certificate
- > Five industry-specific projects
- > 126 live demos of Google Ads, Google Analytics, and YouTube Ads tools
- > Aligned to Google Ads and Bing Ads Certification exams
- > Work with Google Ads, Google Analytics, and learn conversion tracking

Delivery Mode:

Online Bootcamp: Online self-learning and live instructor-led classes

Prerequisites:

There are no prerequisites for this Advanced Pay Per Click (PPC) Certification training. However, basic digital marketing knowledge is recommended.



Target Audience:

PPC skills are ideal for those who seek all types of positions in paid marketing. The roles best suited to become PPC specialists are marketing managers, digital marketing executives, marketing and sales professionals, management, engineering, business, and communication graduates, and entrepreneurs and business owners.

Key Learning **Outcomes:**

By the end of this Advanced Pay Per Click (PPC) Certification Training, you will be able to:

- > Understand pay per click advertising concepts
- > Analyze the market shared by each search engine
- > Choose the best-suited keywords to fit the advertising model
- > Analyze different campaign settings and PPC pricing models
- > Develop paid advertisement campaigns and use ad groups effectively

Certification Details and Criteria:

- > Attend one LVC Class OR complete at least 85% of the OSL courses
- > Successfully complete one assessment project

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Course Curriculum:

Course Introduction

Lesson 01 - Psychology of Search

Lesson 02 - Buying Funnel

Lesson 03 - Understanding Keyword Organization

Lesson 04 - Keyword Match Types

Lesson 05 - Negative Keywords and Managing Search Terms

Lesson 06 - Keyword Research

Lesson 07 - Creating Compelling Ads

Lesson 08 - Advanced Ad Features

Lesson 09 - Ad Testing

Lesson 10 - Ad Extensions

Lesson 11 - Campaign Types Budget and Reach

Lesson 12 - Location and Language Targeting

Lesson 13 - Introduction to Audience Types

Lesson 14 - How to Segment Data and Create Lists

Lesson 15 - Using the Audience Lists to Reach Customers

Lesson 16 - Introduction to the Display Network

Lesson 17 - Display Targeting Options

Lesson 18 - Display Ad Formats

Lesson 19 - Setting And Measuring Goals

Lesson 20 - Bidding and Attribution

- Lesson 21 Reporting and Testing
- Lesson 22 Ad group organization

Lesson 23 - Campaign Organization

Lesson 24 - Working with Multiple Accounts

Lesson 25 - Introduction to Quality Score

Lesson 26 - Working with Quality Score

Lesson 27 - Quality Score Diagnosis and Pivot Tables

Lesson 28 - Setting Up Your PPC Strategy

- Lesson 29 Creating Your Account
- Lesson 30 Managing Your Account

Lesson 31 - Shopping and Video Campaigns

Lesson 32 - Automation and Other Tools

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For more information, please visit our website: <u>https://www.simplilearn.com/digital-</u> marketing/pay-per-click-ppc-certification-training

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Through individual courses, comprehensive certification programs, and partnerships with world-renowned universities, Simplilearn provides millions of professionals and thousands of corporate training organizations with the work-ready skills they need to excel in their careers. Based in San Francisco, CA, and Bangalore, India, Simplilearn has helped more than one million professionals and 2,000 companies across 150 countries get trained, acquire certifications, and reach their business and career goals. With over 1,000 live classes each month, real-world projects, and more, professionals learn by doing at Simplilearn. Ongoing industry recognition for the company includes the 2020 Aegis Graham Bell Award for Innovation in EdTech and the 2020 Stevie® Gold Award for Customer Service Success.

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